# MCELVAINE INVESTMENT MANAGEMENT LTD.

# RELATIONSHIP DISCLOSURE INFORMATION

August 2024

# TABLE OF CONTENTS

1.	PURPOSE	l
2.	OVERVIEW OF MCELVAINE INVESTMENT MANAGEMENT LTD.	1
3.	THE PRODUCTS AND SERVICES WE OFFER	1
4.	DELIVERY OF DISCLOSURE	1
5.	YOUR ACCOUNT(S) WITH US	2
6.	OPERATING CHARGES ASSOCIATED WITH YOUR ACCOUNT(S)	5
7.	TRANSACTION CHARGES	5
8.	COMPENSATION AND OTHER BENEFITS PAID TO US	5
9.	IMPACT OF FEES, CHARGES AND OTHER EXPENSES ON YOUR RETURNS	6
10.	PRE-TRADE DISCLOSURE OF CHARGES	6
11.	RISKS OF INVESTING	6
12.	USING BORROWED MONEY TO PURCHASE SECURITIES	7
13.	CONFLICTS OF INTEREST	7
14.	TAX INFORMATION	7
15.	ELECTRONIC COMMUNICATIONS	8
16.	CANADIAN ANTI-SPAM LEGISLATION	8
17.	DISPUTE RESOLUTION SERVICES	8
18.	YOUR RELATIONSHIP WITH US	9
19.	CONFIRMATION OF RECEIPT	9
SCHEDULE A		
SCHEDULE B		

## MCELVAINE INVESTMENT MANAGEMENT LTD.

## RELATIONSHIP DISCLOSURE INFORMATION

(for investors purchasing securities of McElvaine Value Fund, The Osler Fund, Mountford Endurance Fund, or other investment funds through McElvaine Investment Management Ltd.)

August 2024

## 1. PURPOSE

This document sets out important information concerning our relationship with clients that purchase securities of McElvaine Value Fund, The Osler Fund, Mountford Endurance Fund, or other investment funds that we manage (our funds) through us in reliance on our exempt market dealer registration. It contains information about us, the services that we offer and your account(s) with us. Other important information you need to know about your relationship with us is contained in other documents that are provided to you as a client, such as the subscription agreement that you complete when you subscribe for securities of our funds, the offering memorandum or other disclosure document that you receive if you purchase securities of our funds, and the periodic account statements, reports and updates about changes to information that will be provided to you from time to time.

## 2. OVERVIEW OF MCELVAINE INVESTMENT MANAGEMENT LTD.

We are a Victoria, British Columbia-based portfolio management firm, with a head office at 214 - 2186 Oak Bay Avenue, Victoria, British Columbia V8R 1G3.

We are registered as a portfolio manager, investment fund manager and exempt market dealer under applicable securities legislation in British Columbia and Ontario, as a portfolio manager and exempt market dealer under applicable securities legislation in Alberta, and as an investment fund manager and exempt market dealer under applicable securities legislation in Quebec, and will obtain registration in other jurisdictions from time to time as needed to carry out our business.

# 3. THE PRODUCTS AND SERVICES WE OFFER

We offer investment management services principally through our funds, including McElvaine Value Fund, The Osler Fund, and Mountford Endurance Fund. We also may offer our investment management services through investment funds sponsored by third parties or directly to separate account clients. In addition, we may provide services to other registered portfolio managers in relation to the development of model portfolios.

As an exempt market dealer, we offer trading services to clients who purchase securities of our funds directly from us in reliance on exemptions from the prospectus requirements under applicable securities legislation. Currently, the only investment opportunities available through us are securities of our funds. See Schedule A Conflicts of Interest – Material Conflicts of Interest – Limitation on Product Offering: Proprietary Products Only. There may be restrictions on your ability to liquidate securities of our funds. Any such restrictions will be set out in the offering memorandum or other disclosure document that you receive in connection with your investment.

We also act as an investment fund manager for our funds.

## 4. DELIVERY OF DISCLOSURE

This document will be provided to you at the time you open your account(s) with us or before we begin providing advice or trading services to you. If there is a significant change to the information contained in this document, we will provide you with updated information as soon as possible.

## 5. YOUR ACCOUNT(S) WITH US

# Your Account and Our Relationship with You

As an exempt market dealer, we offer trading services to clients who purchase securities of our funds directly from us in reliance on exemptions from the prospectus requirements under applicable securities legislation. When we provide these services to you, you will have a non-discretionary investment account with us for the purposes of completing a particular transaction. Although our roles as manager and portfolio advisor to our funds are ongoing roles, our relationship with you as a client is limited to the completion of each particular transaction and does not otherwise involve an on-going or continued client relationship.

# Account Agreement Documentation

Specific information about the account(s) you have with us is contained in the subscription agreement that you complete, the offering memorandum or other disclosure document that you receive, and the periodic account statements, reports and updates about changes to information that will be provided to you from time to time.

#### **Account Statements**

We will provide statements to you about your account(s) as follows:

For clients purchasing securities of our funds directly from us – quarterly, or monthly if you have requested statements on a monthly basis or if a transaction (other than an automatic transaction) was effected in your account during the preceding month.

If there is no dealer of record for your account – in our capacity as investment fund manager, if you hold securities of our funds and there is no dealer of record for you on our records, we will deliver a statement to you every 12 months.

The statements that we provide to you will contain:

- (a) information about each transaction conducted for you during the time period covered by the statement; and
- (b) information about each security held, and the cash balance, in your account at the end of the time period covered by the statement.

# Trade Confirmations

Where we have acted on your behalf in connection with a purchase or sale of a security, we will promptly deliver to you, or if you consent in writing, to a registered adviser acting for you, a written confirmation of the trade. A trade confirmation delivered to you will include certain transaction information such as the quantity and description of the security purchased or sold, the price paid or received by you, the commission, sales charge or any other amount charged, the name of the dealing representative and the settlement date of the transaction.

# **Investment Performance Reports**

We will provide investment performance reports to you about your account(s) every 12 months, except that the first performance report(s) that we provide you in respect of your account(s) may be sent within 24 months after we first make a trade for you. Each investment performance report that we provide to you will contain information about:

- (a) the market value of cash and securities in your account at the beginning and end of the period covered by the report;
- (b) the changes in the market value of cash and securities in your account over the period covered by the report and since your account was opened; and

(c) the annualized total percentage return for your account over one, three, five and ten years periods and since your account was opened. Total percentage return represents gains and losses of an investment over a specified period of time, including realized and unrealized capital gains and losses plus income, expressed as a percentage.

We will provide a separate investment performance report to you containing this information for each of your accounts with us. However, we can provide a single report to you, consolidating this information for each of your accounts, provided that you give us consent in writing to do this.

If you are a "permitted client" within the meaning of applicable securities laws that is <u>not</u> an individual, we are not required to provide this report but may do so in our discretion.

## Reports on Charges and Other Compensation

If applicable, we will provide you with reports on the charges and other compensation that we receive in respect of your account(s) every 12 months, except that the first report(s) that we provide to you in respect of your account(s) may be for a period of less than 12 months. Each report will provide information about applicable operating charges and transaction charges and certain compensation we may have received from third parties. For example, the report will set out any trailing commissions we received during the period in respect of investments held in your account. We will only send you this report if there are charges or compensation to report.

If there are charges or compensation to report, we will provide you with a separate report for each of your accounts with us. However, we can provide a single report to you, consolidating this information for each of your accounts, provided that you give us consent in writing to do this.

If you are a "permitted client" within the meaning of applicable securities laws that is not an individual, we are not required to provide this report but may do so in our discretion.

# Performance Benchmarks

An investment performance benchmark is a standard against which the performance of your investments is compared. We may use investment performance benchmarks to assess the performance of your investments and to allow you to assess their performance against an index of securities reasonably reflective of the composition of your investment portfolio. When comparing your investment returns to the returns of an investment performance benchmark, keep in mind that:

- (a) the composition of your investment portfolio reflects the investment strategy you have agreed upon, resulting in the composition of the investment performance benchmark differing; and
- (b) investment performance benchmarks do not generally include charges and other expenses.

You can obtain further information about investment performance benchmarks from us by contacting us by telephone at (250) 708-8345 or by e-mail at info@mcelvaine.com.

## Information Required to Comply with "Know Your Client" and Suitability Obligations

When you open your account(s) with us, we are generally required by securities laws to take reasonable steps to: (1) establish your identity, (2) establish whether you are an insider of any reporting issuer or issuer whose securities are publicly traded, and (3) ensure that we have sufficient information regarding your personal and financial circumstances, investment needs and objectives, investment knowledge and investment time horizon to enable us to meet our obligation under applicable securities laws to ensure that the purchase or sale of a security or any other investment action we take or recommend is suitable for you and puts your interests first before we execute a transaction on your behalf. Generally, this information will include your birth date, annual income, net worth, investment experience and knowledge, investment objective, investment time horizon and tolerance and capacity for risk. In addition, in certain circumstances, we may also be required to make enquiries as to your reputation. For certain clients, the "know your client" obligation and/or our obligation to assess suitability may not apply or may be waived. When required, this information is requested from you upon account opening and we will request updated information from you periodically.

## Suitability Obligation

We have an obligation to you to assess whether a purchase or sale of a security or any other investment action we take or recommend is suitable for you and puts your interests first prior to making a recommendation to you, or accepting instructions from you. This requirement does not apply to clients that are registered firms, Canadian financial institutions or Schedule III banks if they request that we do not make a suitability determination on their behalf. For certain other clients, this obligation may be waived on request if the client's account is not a managed account.

Please note that our obligation to assess whether a purchase of sale of a security or other investment action is suitable for you applies at the time of the particular transaction, and we do not have an obligation to assess the suitability of an investment for you on an ongoing basis, unless there is a change in the securities or in your circumstances that warrants a suitability reassessment.

# Providing a Trusted Contact

If you are an individual, we will ask you for the name and contact information for a trusted contact person and your consent to contact the trusted contact person in certain prescribed circumstances. We may contact your trusted contact person to confirm or make inquiries about possible financial exploitation, or if we have concerns about your mental capacity as it relates to your ability to make financial decisions. We may also contact your trusted contact person to confirm your current contact information if we cannot reach you after multiple attempts, or to confirm the name and contact information of a legal guardian, executor of an estate or trustee of a trust under which you are a beneficiary, or any other of your personal or legal representatives.

Your trusted contact person should be an individual who you trust, is mature, has your best interests in mind, and has the ability to communicate and engage in potentially difficult conversations with us about your personal situation, including about your health, mental capacity and financial circumstances, in circumstances where financial exploitation is suspected or if we have concerns about your decision-making capacity. We expect a trusted contact person to be kept informed about your medical and financial status and to be able to report signs of your diminished capacity. Your trusted contact person is intended to be a resource for us to assist in protecting your financial interests or assets when responding to possible circumstances of financial exploitation or concerns about your mental capacity.

## **Temporary Holds**

If you are an individual and if we reasonably believe that you are in a vulnerable position and are being financially exploited or that you are experiencing diminished mental capacity which may affect your ability to make financial decisions relating to your account(s) with us, we may place a temporary hold on a particular transaction. If we impose a temporary hold, we will provide you with notice of the temporary hold and the reasons for the temporary hold as soon as possible after placing the temporary hold. We may also contact your trusted contact person about a temporary hold.

# Custody of Assets

It is our policy not to maintain custody of (or otherwise hold) securities or other assets (including cash) of our funds or our other clients.

When you invest in one of our funds directly through us, in our capacity as an exempt market dealer, we will not take possession of your assets. Subscription monies are delivered directly to the applicable fund account, and redemption monies move directly from the fund to the redeeming securityholder. No certificates representing the securities you purchase will be issued. Instead, your ownership is recorded on the register of investors for the fund by us, as manager of the fund, or by a fund administrator we appoint.

RBC Investor Services Trust acts as custodian for McElvaine Value Fund and The Osler Fund. Interactive Brokers Canada Inc. acts as custodian for Mountford Endurance Fund. As custodian, it is responsible for the safekeeping of the assets of our funds. The assets of each fund are subject to risk of loss (i) if the custodian becomes bankrupt or insolvent, (ii) if there is a breakdown in the custodian's information technology systems, or (iii) due to the fraud, willful or reckless misconduct, negligence or error of the

custodian or its personnel. We have reviewed the custodian's reputation, financial stability, relevant internal controls and ability to deliver custodial services, and have concluded that the custodian's system of controls and supervision is sufficient to manage risks of loss to client assets in accordance with prudent business practice.

#### Access to Client Assets

The only assets held by our clients are the securities of the funds they purchase through us. As noted above, when you invest in one of our funds, no certificates representing the securities you purchase will be issued. Instead, your ownership is recorded on the register of investors for the fund by us, as manager of the fund, or by a fund administrator we appoint. As manager of our funds, we are considered by securities regulators to have access to their assets. See the section *Custody of Assets* above for further details regarding how the assets of our funds are held and the associated risks.

# 6. OPERATING CHARGES ASSOCIATED WITH YOUR ACCOUNT(S)

We do not currently charge clients any amounts in respect of the operation, transfer or termination of their account(s) with us. These types of charges are referred to as "operating charges". If we decide to impose any operating charges, we will advise you at the time you open your account(s) in the documents described above under the heading *Account Agreement Documentation* that are applicable to your account(s). After you have opened your account(s), we will provide you with at least 60 days' written notice before we impose any new or increased operating charges.

If you invest in securities of our funds, you will indirectly bear the fees and expenses paid by those funds, including the fees payable to us for our services as manager and portfolio advisor. These fees and expenses will be disclosed in the offering memorandum or other disclosure document that you receive.

You may also be charged other amounts by third parties, such as trustees or custodians, who play a role in relation to your account(s). You should obtain information relating to such costs from those parties directly.

# 7. TRANSACTION CHARGES

We do not currently charge clients commissions, redemption charges or other amounts in connection with the purchase or sale of securities through their account(s) with us. These types of charges are referred to as "transaction charges". If we decide to impose transaction charges, the charges applicable to securities purchased by you will be disclosed in the documents described above under the heading *Account Agreement Documentation* that are applicable to your account(s).

As an investor in securities of our funds, you will indirectly bear the fees and expenses paid by the funds, including the fees payable to us for our services as manager and portfolio advisor. In addition, you may be required to pay an early redemption fee to a fund if you redeem your securities of the fund in certain circumstances. These fees and expenses will be disclosed in the offering memorandum or other disclosure document that you receive.

You may also be charged other amounts by third parties, such as trustees or custodians, who play a role in relation to your account(s). You should obtain information relating to such costs from those parties directly.

## 8. COMPENSATION AND OTHER BENEFITS PAID TO US

If you invest in securities of our funds, you will indirectly bear the fees and expenses paid by the funds, including the fees payable to us for our services as manager and portfolio advisor.

For our services as manager and portfolio advisor of our funds, we typically receive a management fee based on a percentage of the value of the assets under our management and in some cases, may also be entitled to receive an incentive fee or similar compensation based on the performance of the funds. In addition, we receive a fee from each of our funds for our services as trustee of the fund. The amount of that fee is determined by us, on behalf of each fund. The specific compensation paid to us in relation to the funds that you may purchase through your account(s) or the services we provide to you are described in the offering memorandum or other disclosure document you receive.

# 9. IMPACT OF FEES, CHARGES AND OTHER EXPENSES ON YOUR RETURNS

The fees, charges and other expenses described above under the headings *Operating Charges Associated with Your Account(s)*, *Transaction Charges* and *Compensation and Other Benefits Paid to Us* will affect the returns on the investments in your account(s) by reducing the returns in proportion to the fees, charges and expenses. When considering the fees, charges and other expenses applicable to your account(s) and the investments you hold, you should understand that a fee, charge or other expense charged to your account(s) or the investments you hold will compound over time as a deduction to the overall value of your account(s) and/or the investments. Every dollar used to cover fees, charges and other expenses is one less dollar left to invest to compound and grow over time.

## 10. PRE-TRADE DISCLOSURE OF CHARGES

Before we accept an instruction from you to purchase or sell a security in one of your accounts, we will disclose to you, either orally or in writing, information about the charges that you may have to pay in connection with the transaction and also whether we will receive trailing commissions in respect of the security. For a purchase of a security on a deferred sales charge basis, we will disclose that a deferred sales charge might be triggered upon the redemption of the security and provide the schedule that would apply if the security is sold within the time period to which a deferred sales charge applies.

## 11. RISKS OF INVESTING

Securities laws require us to provide all clients with a description of risks that you should consider when making an investment decision. This information is described below. Information about the specific risks associated with an investment in our funds and any other securities purchased through us are described in the offering memorandum or other disclosure document that you receive in relation to those securities.

You should carefully consider whether any investment is appropriate for you in light of your experience, objectives, financial resources and other relevant circumstances. You should understand the nature of the investment and the extent of your exposure to risk. Depending on the nature of your investment, the type of investment risk will vary. Investment risks include:

Business risk – the risk inherent in the operations of the entity or industry in which you have invested.

Capital risk – the risk that you may lose the money you invest.

Currency risk – the risk that currency movements alone may affect the value of your investment if it is held in another currency.

Financial risk – the risk associated with the amount of leverage or debt that the entity in which you have invested used to finance assets.

*Interest rate risk* – the risk that the principal of a debt instrument that you've invested in will go up or down as the interest rates in the economy go up and down.

*Investment risk* – the risk that you might not achieve your investment objective.

*Liquidity risk* – the risk that your investment may not be readily saleable.

*Market risk* – the risk that your investment in securities traded on a stock exchange or other public market may be affected by general changes in the market.

Foreign market risk – the risk that foreign investments may experience larger or more frequent price changes in the short term due to different financial, political and social factors.

Operational risk – the risk that your investment is adversely affected due to operational malfunctions or human errors of the firm and its service providers by which your investment is managed.

Regulatory risk – the risk that the business or industry you invested may be adversely affected by government regulation and public policy.

Cybersecurity risk – the risk that your investment is adversely affected by cyber attack or data breach on the technology, systems and networks used by the firm, transaction venue or custodian.

#### 12. USING BORROWED MONEY TO PURCHASE SECURITIES

When you use borrowed money to purchase a security or make other investments, that investment is subject to certain additional risks. You may purchase securities using available cash, or a combination of available cash and borrowed money. If you use available cash to pay for the securities in full, the percentage gain or loss will equal the percentage increase or decrease in the value of the securities. Using borrowed money to purchase securities can magnify the gain or loss on the cash invested. The effect of this is called "leveraging".

If you are considering borrowing money to purchase securities, you should be aware that a leveraged purchase involves greater risk than a purchase using available cash resources only. To what extent a leveraged purchase involves undue risk is a decision that needs to be made by you and will vary depending on your personal circumstances. In particular, you should be aware of the terms of any loan that is secured by the securities. The lender may require that the amount outstanding on the loan does not rise above an agreed percentage of the market value of the securities. Should this occur, you may be required to pay down the loan or sell the securities so as to return the loan to the agreed percentage relationship. Money is also required to pay interest on the loan. Under these circumstances, investors who leverage their investments are advised to have adequate financial resources available both to pay interest and also to reduce the loan if borrowing arrangements require such a payment.

# 13. CONFLICTS OF INTEREST

Canadian securities laws require us to take reasonable steps to identify and respond to existing and reasonably foreseeable material conflicts of interest in our clients' best interests and inform clients about them, including how the conflicts might impact clients and how we plan to address them in the best interests of our clients. Please see Schedule A for our Conflicts of Interest Disclosure.

## 14. TAX INFORMATION

We have due diligence and reporting obligations under the Foreign Account Tax Compliance Act (as implemented in Canada by the Canada - United States Enhanced Tax Information Exchange Agreement and Part XVIII of the Income Tax Act (Canada), collectively FATCA), and the OECD's Common Reporting Standard (as implemented in Canada by Part XIX of the *Income Tax Act* (Canada), CRS). Generally, clients (or in the case of certain clients that are entities, the "controlling persons" thereof) will be required by law to provide us with information related to their citizenship or tax residence and, if applicable, their foreign tax identification number. If a client (or, if applicable any of its controlling persons) does not provide the information or, for FATCA purposes, is identified as a U.S. taxpayer (including a U.S. citizen who is resident in Canada) or, for CRS purposes, is identified as a tax resident of a country other than Canada or the U.S., information about the client (or, if applicable any of its controlling persons) and his, her or its account will generally be reported to the Canada Revenue Agency (the CRA) unless the account is in respect of a registered plan. The CRA will provide the information to, in the case of FATCA. the U.S. Internal Revenue Service, and, in the case of CRS, the relevant tax authority of any country that is a signatory of the Multilateral Competent Authority Agreement on Automatic Exchange of Financial Account Information or that has otherwise agreed to a bilateral information exchange with Canada under CRS.

#### 15. ELECTRONIC COMMUNICATIONS

All notices and other communications provided for in this Agreement must be in writing and will be deemed to have been duly given if delivered by electronic means:

(a) To us at:

McElvaine Investment Management Ltd.

Email: <u>info@mcelvaine.com</u>

(b) To you, at the address and email address in your Client Information Form.

We shall be entitled to rely on transmission or delivery of a PDF or other electronic copy of executed documents, and acceptance by us shall be legally effective to create a valid and binding agreement between us. Documents may be executed in several counterparts and by electronic signature, each of which when so executed shall be deemed to be an original and those counterparts together shall constitute one and the same instrument, which shall be sufficiently evidenced by any such original counterparts.

## 16. CANADIAN ANTI-SPAM LEGISLATION

Under Canada's anti-spam legislation, we are required to obtain your consent to send you commercial electronic messages (including promotional emails and newsletters). We will generally seek this consent from you at the time you open your account. You may withdraw your consent at any time using the unsubscribe mechanism in the communications that we send to you or by contacting us. Please note that, in those cases, we may still send you emails relating to products and services you have purchased from us (such as emails containing your account statements).

## 17. DISPUTE RESOLUTION SERVICES

We have adopted a policy relating to complaint examination and dispute resolution. Under the policy, Tim McElvaine, our President, is responsible for handling complaints.

If we receive a complaint from you relating to trading or advising activities provided by us or a representative of our firm, we will provide you with a written acknowledgement of the complaint containing the following information:

- (a) a description of our obligation, if any, under National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations to make an independent dispute resolution or mediation service available to you;
- (b) the steps that you are required to take in order for an independent dispute resolution or mediation service to be made available to you; and
- (c) the name of the independent dispute resolution or mediation service that will be made available to you and contact information for the service.

In addition, if we decide to reject a complaint or to make an offer to resolve a complaint, we will provide you with written notice of that decision.

We will make an independent dispute resolution or mediation service available to you at our expense if:

- (a) after 90 days of our receipt of the complaint, we have not given you written notice of our decision in respect of the complaint and you have notified the independent dispute resolution or mediation service specified by us that you wish to have the complaint considered by the service; or
- (b) within 180 days of your receipt of written notice of our decision in respect of the complaint, you have notified the independent dispute resolution or mediation service specified by us that you wish to have the complaint considered by the service.

There are limitations on your ability to have a complaint resolved at our expense by an independent dispute resolution or mediation service. We are only required to follow this procedure if the complaint is received by us within six years of the day when you first knew or reasonably ought to have known of an act or omission that is a cause of or contributed to the complaint. Also, you must agree that, for the purpose of the independent service's consideration of the complaint, the amount claimed (if any) will be no greater than \$350,000.

We may follow other procedures in relation to a complaint made by a "permitted client" within the meaning of applicable securities laws that is <u>not</u> an individual.

If you are resident in Quebec and are dissatisfied with our complaint examination procedure or its outcome, you may request that we provide a copy of our file relating to your complaint to the Autorité des marchés financiers (AMF). Upon receipt, the AMF will examine the complaint and may, if it considers appropriate, provide dispute resolution services in respect of the complaint. The filing of a complaint with the AMF does not impact the complainant's remedies before the civil law courts in Quebec.

Further information regarding these matters is attached as Schedule B.

# 18. YOUR RELATIONSHIP WITH US

It is important that you actively participate in our relationship. In particular, we encourage you to:

- Keep us fully and accurately informed regarding your personal circumstances, and promptly advise us of any change to information that could reasonably result in a change to the types of investments appropriate for you, such as a change to your income, investment objectives, risk tolerance, risk capacity, time horizon or net worth.
- Review the documentation and other information we provide to you regarding your account(s) holdings, performance and transactions conducted on your behalf.
- Ask questions of and request information from us to address any questions you have about your account(s), transactions conducted on your behalf or the holdings in your portfolio, or your relationship with us or anyone acting on our behalf.

## 19. CONFIRMATION OF RECEIPT

I confirm receipt of a copy of the Investment Management Ltd.	is Relationship	Disclosure	Information	document	from	McElvaine
Name		Date				
Signature						

#### **SCHEDULE A**

## MCELVAINE INVESTMENT MANAGEMENT LTD.

#### **Conflict of Interest Disclosure**

Canadian securities laws require us to take reasonable steps to identify and respond to existing and reasonably foreseeable material conflicts of interest in our clients' best interests and inform clients about them, including how the conflicts might impact clients and how we plan to address them in the best interests of our clients. This Schedule describes the material conflicts of interest that arise or may arise in our capacity as an exempt market dealer. For material conflicts of interest associated with our activities as investment fund manager and portfolio manager of our funds, please see the offering memorandum or other disclosure document for the funds under the heading "Conflicts of Interest" or in other disclosure provided to investors.

## What is a Conflict of Interest?

A conflict of interest may arise in circumstances where (i) our interests or those of our representatives and your interests as our client may be inconsistent or different, (ii) we or our representatives may be influenced to put our or their interests ahead of yours, or (iii) monetary or non-monetary benefits available to us, or potential negative consequences for us, may compromise the trust that you have in us.

#### **How Do We Address Conflicts of Interest?**

We and our representatives always seek to resolve all material conflicts of interest in your best interest. Where it is determined that we cannot address a material conflict of interest in your best interest, we and our representatives will avoid that conflict.

We have adopted policies and procedures to assist us in identifying and controlling any conflicts of interest that we and our representatives may face.

#### **Material Conflicts of Interest**

A description of the material conflicts of interest that we have identified in relation to our role as an exempt market dealer, the potential impact and risk that each conflict of interest could pose, and how each conflict of interest has been or will be addressed, is set out below.

## Limitation on product offering: proprietary products only

As an exempt market dealer, the investment opportunities currently available through us are limited to securities of investment funds that are managed by us (referred to as "proprietary products"). In particular, the only investment opportunities currently available through us are units of the following investment funds:

McElvaine Value Fund The Osler Fund Mountford Endurance Fund

We act as investment fund manager and portfolio advisor of McElvaine Value Fund, The Osler Fund, and Mountford Endurance Fund. In our capacity as an exempt market dealer, we also sell units of these funds in reliance on exemptions from applicable prospectus requirements. Because of our role in managing the business and affairs of these funds, the funds are considered to be connected issuers to us. Additional information about these funds is available in each fund's offering memorandum or other disclosure document, copies of which are available from us upon request.

Our roles in managing, advising and selling units of McElvaine Value Fund, The Osler Fund, and Mountford Endurance Fund will inevitably give rise to certain conflicts between our interests and yours. These conflicts of interest could mean that we are only providing you access to proprietary products because we receive compensation related to those products. In addition, our relationship with these products may cause us to follow a 'know your product' process that is less robust than it otherwise would be for non-proprietary products. Our review of these products may also be conducted with a less independent view than would be done by an arm's length party. Further, because we do not offer investments in third party products, any suitability determination conducted by us and our representatives will not consider the larger market of non-proprietary products or whether those non-proprietary products would be better, worse, or equal in meeting your investment needs and objectives.

We manage these conflicts by ensuring that we do not receive any fees or other compensation for our services as an exempt market dealer and our representatives do not receive any sales-based compensation or commissions or referral fees related to the sale of proprietary products. In addition, unless you are a "permitted client" and have requested that we not make suitability determinations for your account, we will conduct a suitability assessment to ensure that each investment is suitable for you and in your best interests, having regard to your financial and other circumstances. We also carry out periodic assessments of the products we offer, including their performance, to ensure that they remain appropriate for the range of our clients and prospective clients. If we believe that the name of any fund is not similar enough to convey a fund's relationship to us, we will provide you with specific disclosure regarding that relationship at the appropriate time. Despite the steps we take to manage these conflicts, you may wish to get independent advice from a trusted professional before you consider investing in the proprietary products we offer.

The funds for which we act as the portfolio advisor or investment fund manager may have different investment objectives, assets under management, and cash resources, so the portfolios may and likely will not be identical. However, it is possible the Manager could purchase or sell a security for the portfolio of one fund or account ahead of another fund or account. If a particular security's availability is limited and that security is appropriate for the investment objective of one or more funds or accounts, the Manager will allocate purchases of that security on an equitable basis in accordance with its Trade Allocation policy. A copy of the policy is available on request.

The Manager will make investment decisions for The Osler Fund based on research conducted by Lorne Porayko and for Mountford Endurance Fund based on research conducted by Matthew Mountford. Lorne holds a significant number of units in The Osler Fund and is also indirectly a shareholder of our firm. Matthew holds a significant number of Units in the Mountford Endurance Fund. Matthew is also indirectly the beneficial owner of Mountford Capital Management Inc., a co-trustee of Mountford Endurance Fund. Neither the Manager nor Tim McElvaine will be obligated to purchase Units of The Osler Fund or Mountford Endurance Fund.

We mitigate any conflicts that may arise as a result by using third parties to custody the funds' accounts and to carry out fund administration.

## Personal trading activities

Employee personal trading can create a conflict of interest because employees with knowledge of our trading decisions could use that information for their own benefit. We have adopted a policy to restrict and monitor personal trading by our employees, officers and directors in order to ensure that there is no conflict between such personal trading and the interests of our funds or our other clients. Each of our employees, officers and directors put the interests of our clients first, ahead of their own personal self-interests. In particular, any individual who has, or is able to obtain access to, non-public information concerning the portfolio holdings, the trading activities or the ongoing investment programs of our funds or our other

clients, is prohibited from using such information for his or her direct or indirect personal benefit or in a manner which would not be in the best interests of our clients. These individuals also must not use their position to obtain special treatment or investment opportunities not generally available to our clients. These individuals are only allowed to make a personal trade if it falls within a general exception in our personal trading policy or if our Chief Compliance Officer has determined that such trade will not conflict with the best interest of our clients. We encourage our employees, officers and directors to invest primarily through our funds, thereby reducing the amount of their personal investments and consequently, reducing the likelihood of a conflict of interest arising between us and our clients.

Tim McElvaine and related parties own units only in McElvaine Value Fund and are not obligated to invest in our other funds. This creates a conflict of interest. Our allocation policy as well as our practice of pooling our research analysis ensures all funds, as appropriate, have access to the same ideas. In addition, only McElvaine Value Fund is able to invest in securities with a market value of less than CAD1 Billion which ensure no fund is disadvantaged by the limited trading volume of less liquid securities.

#### Outside activities

At times, our representatives may participate in activities outside of their employment with us, such as serving on a board of directors, participating in community events or pursuing personal outside business interests, whether paid or unpaid. For example, our President, Tim McElvaine, currently acts as a director of Tiny Ltd and Lorne Porayko is a staff critical care physician and anaesthesiologist practicing in Victoria, BC

A potential conflict can arise from one of our representatives engaging in such activities as a result of compensation received, the time commitment required or the position held by the representative in respect of these outside activities. The potential impact and risk to you are that these outside activities may call into question the representative's ability to carry out their responsibilities to you or properly service you, there may be confusion about which entity(ies) the representative is acting for when providing you with services and/or if the outside activity places the representative in a position of power or influence over you.

We address this conflict by requiring all representatives to obtain our prior approval before engaging in any outside business activity. We will only approve an outside business activity if the activity will not interfere with the proper discharge of the individual's duties to us and our clients.

## Multiple roles of Tim McElvaine

Tim McElvaine is our President and a member of our board of directors. He is also solely responsible for providing investment advice to our funds and acts as a dealing representative in respect of the distribution of securities of our funds on a private placement basis. In addition, Tim acts as our Chief Compliance Officer. We are of the view that Tim has the ability to carry-out his multiple roles concurrently; however, Tim's multiple roles may give rise to a conflict of interest to the extent that our clients would benefit from the oversight of us and/or Tim by a Chief Compliance Officer independent of Tim.

To address this potential conflict of interest, we have developed detailed policies and procedures to clearly define Tim's roles and responsibilities as Chief Compliance Officer and, as required under applicable securities laws, Tim submits an annual report to our board of directors for the purpose of assessing our compliance with securities legislation. In addition, on a periodic basis, our board of directors reviews its decision to have Tim McElvaine serve in his multiple roles, to ensure that Tim serving in such multiple roles remains consistent with our duties to our funds and our other clients.

## Multiple roles of Lorne Porayko

Lorne Porayko is an associate advising representative, a dealing representative and an analyst at our firm. He is also a Director and indirect shareholder of McElvaine Investment Management Ltd. Lorne is also a

staff critical care physician and anaesthesiologist practicing in Victoria, BC. We are of the view that Lorne has the ability to carry out his multiple roles concurrently; however, Lorne's multiple roles may give rise to a conflict of interest to the extent that our clients would benefit from the oversight of Lorne by the Chief Compliance Officer. Lorne's duties are such that his registrable activities are overseen by the Chief Compliance Officer.

# Multiple roles of Matthew Mountford

Matthew Mountford is a dealing representative and an analyst at our firm. He is also indirectly the beneficial owner of Mountford Capital Management Inc., a co-trustee of the Mountford Endurance Fund. We are of the view that Matthew has the ability to carry out his multiple roles concurrently; however, Matthew's multiple roles may give rise to a conflict of interest to the extent that our clients would benefit from the oversight of Matthew by the Chief Compliance Officer. Matthew's duties are such that his registrable activities are overseen by the Chief Compliance Officer. In addition, having our firm as a co-trustee of the Mountford Endurance Fund ensures that Matthew cannot make decisions on his own about the Fund.

# Gifts and entertainment

The receipt of gifts or entertainment from business partners may result in a perceived conflict as it gives rise to the perception that our representatives will favour such business partners when making investment decisions. To manage this perceived conflict of interest, we have adopted a policy that prohibits our representatives from accepting gifts or entertainment beyond what we consider consistent with reasonable business practice and applicable laws. We set maximum thresholds for such permitted gifts and entertainment so that there cannot be a perception that the gifts or entertainment will influence decision-making.

# Referral arrangements

We may enter into referral arrangements from time to time whereby we pay or provide a fee or other benefit for the referral of a client to us or to one of the funds we manage, or whereby we receive a fee or other benefit for the referral of a client to another entity. Referral arrangements may be entered into both with other registrants and with non registrants. Referral arrangements may give rise to conflicts of interest as a result of the fee or other benefit provided for the referral or due to the relationship among the parties to the arrangement.

In all cases, the referral arrangement will be set out in a written agreement which will be entered into in advance of any referrals being made. Details of how the referral fee is calculated and paid and to whom it is paid and other required information regarding each referral arrangement will be provided to affected clients as required.

We also have policies and procedures that are designed to ensure that fees and other benefits received or paid or provided, as applicable, in connection with referral arrangements are appropriate and do not provide inappropriate incentives, and that any referral by us is in the client's best interest. We undertake periodic reviews of referral arrangements. Clients do not pay any additional charges and fees in connection with referrals, and are not obligated to purchase any product or service in connection with a referral.

## Performance-based fees

We may charge performance fees in relation to our funds. Performance-based fees may create a potential conflict of interest to the extent such fees may incentivize our representatives to recommend an investment in a particular fund over other funds because he or she believes that the particular fund is more likely than the other funds to pay a performance fee to us. In addition, an advising representative could increase the risk level of the portfolio of a fund to generate fees.

We manage this potential conflict of interest through our policies and procedures relating to fair allocations and our suitability obligation. We allocate investment opportunities fairly in accordance with our fair allocations policy and as described in the prospectus and offering memorandums of the funds. As described above under the heading *Your Account With Us – Suitability Obligation*, unless you are a "permitted client" and have requested that we not make suitability determinations for your account, we will conduct a suitability assessment to ensure that each investment is suitable for you and in your best interests, having regard to your financial and other circumstances. We limit investments in each fund to a percentage of the net asset value to reduce risk levels. Considerations unrelated to your best interests, such as the likelihood that we will receive a performance fee in relation to your investment, will not be considered as part of our determination that an investment is suitable for you.

#### Trade and valuation errors

Trade errors could result in incorrect calculations of the net asset value of the funds. We have policies and procedures to ensure that all transactions are reviewed before being posted to the custody accounts and that clients will not be prejudiced by any material error. In addition, portfolio valuations of the funds are conducted by independent third parties.

# Performance-based marketing

We refer to performance of the Funds only in our annual and semi-annual reports, and we do not rely on composites to report on performance. Our marketing policies ensure that there is limited disclosure about the Funds' returns, and we have policies in place that require us to report accurate and non-misleading information.

# Complaint handling

Addressing a complaint by a client can create a potential conflict if we have a choice between addressing the complaint in a manner that is beneficial to us or addressing the complaint in the best interests of the client. The potential risk to you is that we act in our own business interests. To control this potential conflict, we have adopted policies and procedures for the handling of client complaints. These policies and procedures are described in the Relationship Disclosure Information under the heading *Dispute Resolution Services*.

#### **SCHEDULE B**

#### MCELVAINE INVESTMENT MANAGEMENT LTD.

## What to do if you have a complaint

## Our complaint process

## Filing a complaint with us

If you have a complaint about our services or a product, contact us at:

McElvaine Investment Management Ltd.

214 - 2186 Oak Bay Avenue, Victoria, British Columbia V8R 1G3

Telephone: (250) 708-8345 Facsimile: (250) 708-8346 E-mail: info@mcelvaine.com

You may want to consider using a method other than e-mail for sensitive information.

#### Tell us:

- what went wrong;
- when it happened; and
- what you expect, for example, money back, an apology, account correction.

# We will acknowledge your complaint

We will acknowledge your complaint in writing, as soon as possible, typically within five business days of receiving your complaint.

We may ask you to provide clarification or more information to help us resolve your complaint.

# Help us resolve your complaint sooner

- Make your complaint as soon as possible.
- Reply promptly if we ask you for more information.
- Keep copies of all relevant documents, such as letters, e-mails and notes of conversations with

## We will provide our decision

We normally provide our decision in writing, within 90 days of receiving a complaint. It will include:

- a summary of the complaint;
- the results of our investigation;
- our decision to make an offer to resolve the complaint or deny it; and an explanation of our decision.

#### If our decision is delayed

If we cannot provide you with our decision within 90 days, we will:

- inform you of the delay;
- · explain why our decision is delayed; and
- give you a new date for our decision.

You may be eligible for the independent dispute resolution service offered by the Ombudsman for Banking Services and Investments (OBSI).

## If you are not satisfied with our decision

You may be eligible for OBSI's dispute resolution service.

# If you are a Québec resident

You may consider the free mediation service offered by the Autorité des marchés financiers.

## A word about legal advice

You always have the right to go to a lawyer or seek other ways of resolving your dispute at any time. A lawyer can advise you of your options. There are time limits for taking legal action. Delays could limit your options and legal rights later on.

## Taking your complaint to OBSI

You may be eligible for OBSI's free and independent dispute resolution service if:

- we do not provide our decision within 90 days after you made your complaint; or
- you are not satisfied with our decision.

OBSI can recommend compensation of up to \$350,000.

OBSI's service is available to clients of our firm. This does not restrict your ability to take a complaint to a dispute resolution service of your choosing at your own expense, or to bring an action in court. Keep in mind there are time limits for taking legal action.

#### Who can use OBSI

You have the right to use OBSI's service if:

- your complaint relates to a trading or advising activity of our firm or by one of our representatives;
- you brought your complaint to us within 6 years from the time that you first knew, or ought to have known, about the event that caused the complaint; and
- you file your complaint with OBSI according to its time limits below.

#### Time limits apply

- If we do not provide you with our decision within 90 days, you can take your complaint to OBSI any time after the 90-day period has ended.
- If you are not satisfied with our decision, you have up to 180 days after we provide you with our decision to take your complaint to OBSI.

## Filing a complaint with OBSI

#### **Contact OBSI**

E-mail: ombudsman@obsi.ca

Telephone: 1-888-451-4519 or 416-287-2877 in Toronto

## **OBSI** will investigate

OBSI works confidentially and in an informal manner. It is not like going to court, and you do not need a lawyer.

During its investigation, OBSI may interview you and representatives of our firm. We are required to cooperate in OBSI's investigations.

## Information OBSI needs to help you

OBSI can help you best if you promptly provide all relevant information, including:

- your name and contact information
- our firm's name and contact information
- the names and contact information of any of our representatives who have been involved in your complaint
- details of your complaint
- all relevant documents, including any correspondence and notes of discussions with us

#### **OBSI** will provide its recommendations

Once OBSI has completed its investigation, it will provide its recommendations to you and us. OBSI's recommendations are not binding on you or us.

OBSI can recommend compensation of up to \$350,000. If your claim is higher, you will have to agree to that limit on any compensation you seek through OBSI. If you want to recover more than \$350,000, you may want to consider another option, such as legal action, to resolve your complaint.

For more information about OBSI, visit www.obsi.ca.